

Luis Ángel Barcón Palomar

General Data

Sex:
Masculine
Civil Status:
Married
Born:
26-Dec-58
Years of Experience:
30
Nationality:
Mexican

Strengths (According to Gallup)

- **Learner** (great desire to learn and want to continuously improve)
- **Relator** (find deep satisfaction in working hard with friends and colleagues to achieve a goal)
- **Ideation** (able to find connections between seemingly disparate phenomena)
- **Achiever** (take great satisfaction from being busy and productive)
- **Analytical** (especially talented in the Analytical theme search for reasons and causes)

Board of Directors Experience

- **Consumer Goods Company (Mexico) – \$320 USD Million per Year**
- **APICS – 7 years**

Professional Experience

SCM Consulting Company (August 92 – Today)

Customers that we have helped to become “Class A” in Operational Excellence

- * Cadbury ADAMS - Cali, Colombia.
- * BAT (British American Tobacco) - Caracas, Venezuela.
- * Cadbury ADAMS - Puebla, México.
- * Jafra – México

Six Sigma/Lean Projects

- * Cadbury ADAMS - Cali, Colombia.
- * BAT (British American Tobacco) - Caracas, Venezuela.
- * Cadbury ADAMS - Puebla, México.
- * CCN – Nicaragua
- * Heinz – Venezuela
- * Schick – Venezuela
- * Abbott – Colombia
- * Sesajal – México
- * Urrea - México

SOP Implementations

- * CCN - Nicaragua
- * BAT – Venezuela

- * Urrea Válvulas – México
- * Radec – México
- * Home Interiors – México
- * Sesajal – México

SC Alignment to the Business Strategy

- * BAT - Venezuela
- * CCN - Nicaragua

Go to Market Strategies

- * CCN - Nicaragua
- * Schick – Venezuela
- * Andrea – México

Class A Operational Excellence

- * Abbot – Cali, Colombia
- * Pfizer - Argentina
- * Belcorp – Bogotá, Colombia
- * CCN – Nicaragua
- * GPA – México

New Strategic Development

- * BAT (British American Tobacco) - Argentina.
- * Heinz - Venezuela
- * Mabe - Ecuador

PMO Implementations

- * Nature Sweet

SCM Alignment to the Strategy and Improvement

- * Malta Clayton/Invivo
- * CCN - Nicaragua

SCM Development

- * Belcorp - Colombia
- * Nature Sweet – México
- * Schlumberger – Colombia, Ecuador
- * CCN - Nicaragua

SCM Integration with Business Strategy

- * Andrea - México

SCM Analysis and Improvement

- * Leche San Marcos
- * CCN - Nicaragua

SCM Class A

- * Abbott Cali, Colombia

Procurement Strategy

- * CCN – Nicaragua
- * Cadbury ADAMS – México
- * Home Interiors – México
- * Colombina - Colombia

Demand Management

- * Adams – México
- * Laboratorios Sophia - México
- * Belcorp – Colombia
- * Laboratorios Collins – Mexico
- * Radec – Mexico
- * CCN - Nicaragua
- * Shopia – México
- * Home Interiors – México
- * Jafra

Supply and Demand Optimization

* Home Interiors – Mexico

Logistics Optimization (Supply, Warehousing and Distribution)

* CCN – Nicaragua

* Abbott – Cali, Colombia

* VW – Bogotá, Colombia

* Belcorp – Perú

* Andrea – León

* Home Interiors – Monterrey

* Adams – México

* Betterware - México

DRP, MPS, MRP and CRP Optimization

* Ultra Laboratorios – Guadalajara

* CCN - Nicaragua

INTELECSIS

- Business Line:
 - Manufacturer of Computers and Printers
 - \$260 USD Million per year

- CEO
 - Number of Persons: 350
 - August 91 – August 92

- COO
 - Number of Persons: 250
 - August 88 - August 91

- Materials Manager
 - Number of Persons: 20
 - August 86 - August 88

Condumex

- Business Line:
 - Power Cable Manufacturers

 - Materials and ERP Systems Manager
 - August 84 – August 85

 - ERP Project Leader
 - August 83 – August 84

 - Industrial Engineer
 - Ago 82 - Ago 83

Education

- **Master**
 - Master in Business Administration
 - Universidad de Las Américas Puebla and Stanford University
 - Jan 88 - Jan 91
- **Professional**
 - Industrial and Systems Engineer
 - Universidad Iberoamericana

- Jun 78 - Jun 82

○ Certifications

APICS (The Association for Operations Management) Certifies

- CPIM (Certified in Production and Inventory Management)
- CIRM (Certified in Integrated Resource Management)
- CSCP (Certified Supply Chain Professional)
- CLTD (Certified in Logistics, Transportation and Distribution)

ASQ (American Society for Quality)

- CQM (Certified Quality Manager)

ISM/NAPM (National Association of Purchasing Management)

- C.P.M. (Certified Purchasing Manager)

PMI (Project Management Institute)

- PMP (Certified Project Management Professional)

IBF (Institute of Business Forecasting)

- CPF (Certified Professional Forecaster)

AST&L (American Society of Transportation and Logistics)

- CTL (Certified in Transportation and Logistics)

SOP Institute (Sales and Operations Planning Institute)

- CSOP (Certified in Sales and Operations Planning)

American Marketing Association

- MMC (Marketing Management Certification)

Streamline

- CSSC (Certified Supply Chain Consultant)

APICS IDP (Instructor Development Program)

- APICS Master CPIM, CSCP and CLTD Instructor
- APICS Master Instructor Trainer

Volunteer Experience

- **Founder of the APICS Chapter in Guadalajara (1982 – 2000)**
- **Vice-President Region VI APICS (México, Texas, Oklahoma, Colorado, New Mexico, Arkansas, Louisiana) (2001 – 2003)**
 - In charge of the development and management of the 28 chapters located in Region 6
- **APICS Vice-President APICS M&CD (Membership and Chapter Development) and CDC Chair (Chapter Development Committee) (2004)**
 - In charge of the strategy, development and management of the 270 chapters located internationally in APICS, and the strategy and development of the Worldwide APICS membership
- **APICS Vice-President of Education and BOK Chair (Body of Knowledge) (2005)**
 - In charge of the strategy, development and management of all APICS educational and certification products. (Materials, testing, instructors, certifications)
- **APICS Terra Grande DM 2008 – 2011**
- **Past Member of the Strategic Direction and Governance Committees**
- **Chair of the Strategic Plan of the District Managers Committee**
- **Chair of the SOP's of the Districts and Chapters**
- **APICS Board of Directors Member 2012 -2017**
- **APICS Finance Committee – 2014**